

IT 智能化最佳夥伴

**METAGE 邁達特**

**MetaAge Corporation**  
**(formerly known as : SYSAGE TECHNOLOGY CO., LTD.)**  
**2023 Q3 Operating Results**

2023/11/17

# METAGE 邁達特

## The best partner in implementing smart IT

MetaAge focuses on introducing the most advanced global software and hardware of information services to meet the requirements of corporate customers for information systems. At present, Smart IT is the most effective pathway for enterprises to improve competitiveness, in order to stand out in the competitive market. Additionally, MetaAge will continue to be the best partner in implementing smart IT by building on our experience in the field of information services, and by continuing to introduce global leading IT solutions, and improving the capabilities of technical services.

# Agenda

1. 2023 Q3 Financial Results and Business Summary
2. Business Update
3. Q & A

# Safe Harbor Notice

**We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.**

**We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.**





# **1. 2023 Q3 Financial Results and Business Summary**

# Statement of Comprehensive Income Highlights (Consolidated)

Amount : NT\$Thousand

	2023 Q2		2023 Q3		2022 Q3(Restated)	
Operating Revenue	3,573,174	100.0%	3,615,400	100.0%	3,215,082	100.0%
Operating Costs	(3,055,944)		(3,017,499)		(2,742,257)	
Gross Profit	517,230	14.5%	597,901	16.5%	472,825	14.7%
Operating Expenses	(374,924)	-10.5%	(375,219)	-10.3%	(327,147)	-10.2%
Net Operating Income	142,306	4.0%	222,682	6.2%	145,678	4.5%
Non-operating Income and expenses	63,352	1.8%	(29,565)	-0.9%	31,203	1.0%
Profit before Tax	205,658	5.8%	193,117	5.3%	176,881	5.5%
Profit	164,095	4.6%	137,951	3.8%	146,135	4.5%
Owners of the Parent	163,379	4.6%	134,154	3.7%	138,294	4.3%
Earnings Per Share(NT\$)(a)	0.87		0.71		0.73	
	188,357		188,357		188,357	

(a) Earnings Per Share was calculated based on total weighted-average number of ordinary shares outstanding(thousand shares)

# Statement of Comprehensive Income Highlights (Consolidated)

Amount : NT\$Thousand

	2023 Q1~Q3		2022 Q1~Q3(Restated)	
<b>Operating Revenue</b>	<b>10,589,782</b>	<b>100.0%</b>	<b>9,063,962</b>	<b>100.0%</b>
Operating Costs	(8,964,365)		(7,785,635)	
<b>Gross Profit</b>	<b>1,625,417</b>	<b>15.3%</b>	<b>1,278,327</b>	<b>14.1%</b>
Operating Expenses	(1,086,499)	-10.2%	(904,690)	-10.0%
<b>Net Operating Income</b>	<b>538,918</b>	<b>5.1%</b>	<b>373,637</b>	<b>4.1%</b>
Non-operating Income and expenses	116,155	1.1%	37,491	0.4%
<b>Profit before Tax</b>	<b>655,073</b>	<b>6.2%</b>	<b>411,128</b>	<b>4.5%</b>
<b>Profit</b>	<b>518,587</b>	<b>4.9%</b>	<b>331,388</b>	<b>3.7%</b>
<b>Owners of the Parent</b>	<b>517,343</b>	<b>4.9%</b>	<b>320,778</b>	<b>3.5%</b>
<b>Earnings Per Share(NT\$)(a)</b>	<b>2.75</b>		<b>1.70</b>	

188,357

188,357

(a)Earnings Per Share was calculated based on total weighted-average number of ordinary shares outstanding(thousand shares)

# Balance Sheet Highlights (Consolidated)

Amount : NT\$Thousand

	2023.09.30		2022.12.31		2022.09.30(Restated)	
Cash and cash equivalents	733,427	7%	784,073	9%	737,636	8%
Notes and accounts receivable, net (Including related parties)	3,209,547	32%	2,726,648	30%	2,796,382	32%
Inventories	3,303,942	33%	3,429,498	38%	3,275,736	37%
Property, plant and equipment	921,590	9%	926,433	10%	928,602	11%
Total assets	10,038,606	100%	9,130,803	100%	8,906,723	100%
Current liabilities	5,089,902	51%	4,264,270	47%	4,089,475	46%
Non-current liabilities	408,021	4%	461,586	5%	486,922	5%
Total Equity	4,540,683	45%	4,404,947	48%	4,330,326	49%
Total equity attributable to owners of parent	4,389,973	44%	4,242,237	46%	4,148,182	47%
Net Worth/Share(NT\$)	23.31		22.52		22.02	
Net worth per share was calculated based on total shares outstanding (thousand shares)	188,357		188,357		188,357	



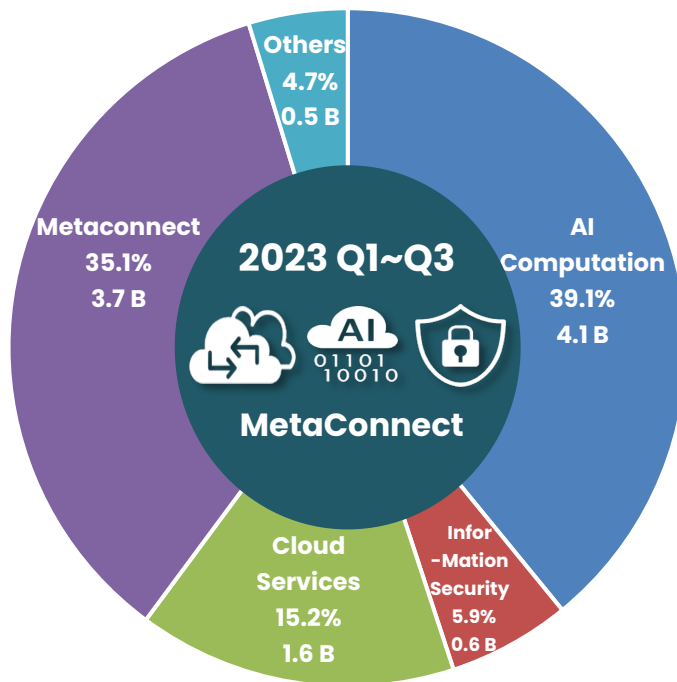
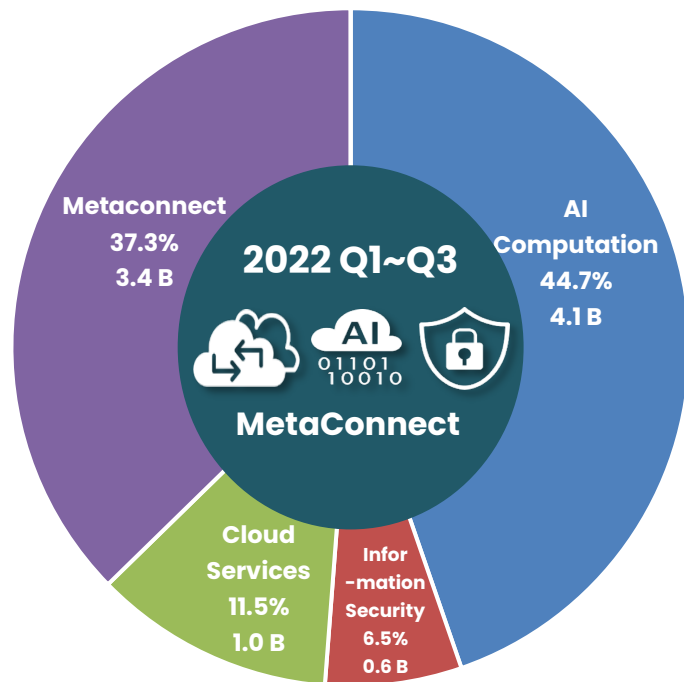
# Key Financial Ratios

	2023.09.30	2022.12.31	2022.09.30
<b>AR Turnover (Days)</b>	<b>77</b>	<b>86</b>	<b>86</b>
<b>Inventory Turnover (Days)</b>	<b>103</b>	<b>110</b>	<b>108</b>
<b>AP Turnover (Days)</b>	<b>55</b>	<b>59</b>	<b>61</b>
<b>Cash Conversion Cycle (Days)</b>	<b>125</b>	<b>137</b>	<b>133</b>
<b>ROE (annualized)(a)</b>	<b>14.1%</b>	<b>9.6%</b>	<b>10.7%</b>
<b>Current ratio</b>	<b>152%</b>	<b>164%</b>	<b>170%</b>
<b>Fin.Debt(b)/Total Assets</b>	<b>28%</b>	<b>19%</b>	<b>18%</b>

(a) Annualized net income attributable to owners of parent / Average total equity attributable to owners of parent

(b) Fin.debt included long term and short term financial debts

# Revenue Breakdown-By Applications



A low-angle, upward-looking photograph of several modern skyscrapers with glass and steel facades. The perspective creates a sense of height and scale. In the top-left corner, there is a decorative graphic consisting of several overlapping, semi-transparent triangles of varying shades of gray, some pointing upwards and others downwards, creating a dynamic, geometric pattern.

## 2. Business Update

# MetaAge Solutions



## 雲服務



## 現代化應用程式



## AI 資料分析



## 資訊安全



## 伺服器



## 網路



## 儲存系統



## 備份備援



## 虛擬化



## HCI



## 資料庫



## 商用軟體



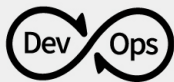
## 協同作業



# MetaAge Business Strategy



Cloud



Modern  
Applications



Data Insight



Information  
Security



## IT Infrastructure




A low-angle, upward-looking photograph of several modern skyscrapers with glass and steel facades. The perspective creates a sense of height and scale. In the top-left corner, there is a semi-transparent geometric overlay consisting of several grey triangles of varying sizes and orientations, some pointing towards the center and others outwards.

## 3. Q&A



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A low-angle, upward-looking perspective of several modern skyscrapers with glass facades. The buildings are arranged in a way that they seem to converge towards the top of the frame. The sky is a pale, hazy blue. Overlaid on the image are several semi-transparent red triangles of various sizes, some pointing upwards and others downwards, creating a sense of movement and direction.

**邁**向新里程  
**達**到新領域  
**特**寫新視野

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Thank You

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