



聚碩科技

The ICT Solution Provider

專業資訊應用服務供應商



Investor Conference :

2021 Q2 Results

August 9, 2021

Agenda

1. 2021 Q2 Financial Results and Business Summary

2. Q & A

Safe Harbor Notice

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

I. 2021 Q2 Financial Results and Business Summary

Statement of Comprehensive Income (Consolidated)

Amount : NT\$Thousand

	2021Q1		2021Q2		2020Q2		2020Q2*	
Net Sales	2,993,335	100.0%	2,748,667	100.0%	3,830,006	100.0%	3,983,755	100.0%
Cost of Goods Sold	(2,619,499)		(2,397,297)		(3,380,176)		(3,508,048)	
Gross Margin	373,836	12.5%	351,370	12.8%	449,830	11.7%	475,707	11.9%
Operating Expenses	(257,955)	-8.6%	(245,424)	-8.9%	(251,372)	-6.6%	(270,145)	-6.8%
Operating Income	115,881	3.9%	105,946	3.9%	198,458	5.2%	205,562	5.2%
Non-operating Income and expenses	143,091	4.8%	1,190	0.0%	7,233	0.2%	3,042	0.1%
Profit(Loss)before Tax	258,972	8.7%	107,136	3.9%	205,691	5.4%	208,604	5.2%
Net Income	227,378	7.6%	90,883	3.3%	164,417	4.3%	167,436	4.2%
Shareholders of the Company	222,962	7.4%	89,653	3.3%	159,993	4.2%	159,993	4.0%
EPS(NT\$)(a)	1.18		0.48		0.85		0.85	
(a)EPS was calculated based on total Weighted-average outstanding shares (thousand shares)	188,357		188,357		188,357		188,357	

*The restated statemnt

Statement of Comprehensive Income (Consolidated)

Amount : NT\$Thousand

	2021HI		2020HI		2020HI*	
Net Sales	5,742,002	100.0%	7,063,289	100.0%	7,493,917	100.0%
Cost of Goods Sold	(5,016,796)		(6,213,547)		(6,587,564)	
Gross Margin	725,206	12.6%	849,742	12.0%	906,353	12.1%
Operating Expenses	(503,379)	-8.8%	(509,813)	-7.2%	(554,724)	-7.4%
Operating Income	221,827	3.9%	339,929	4.8%	351,629	4.7%
Non-operating Income and expenses	144,281	2.5%	21,714	0.3%	(12,468)	-0.2%
Profit(Loss)before Tax	366,108	6.5%	361,643	5.1%	339,161	4.5%
Net Income	318,261	5.5%	289,230	4.1%	266,960	3.6%
Shareholders of the Company	312,615	5.4%	278,928	3.9%	278,928	3.7%
EPS(NT\$)(a)	1.66		1.48		1.48	
		188,357		188,357		188,357

(a)EPS was calculated based on total Weighted-average outstanding shares (thousand shares)

*The restated statemnt

Balance Sheet Highlights (Consolidated)

Amount : NT\$Thousand

	2021.06.30		2020.12.31		2020.12.31*		2020.06.30		2020.06.30*	
Cash and cash equivalents	1,328,701	15%	730,739	9%	761,715	9%	1,126,472	14%	1,178,620	14%
Accounts receivable(Including the related parties)	2,209,607	26%	1,930,433	24%	2,004,474	23%	2,144,691	26%	2,237,441	26%
Inventories	3,002,257	35%	2,908,464	36%	3,014,963	35%	3,087,242	38%	3,171,266	37%
Property, plant and equipment	952,367	11%	954,503	12%	958,530	11%	976,175	12%	980,998	11%
Total assets	8,577,510	100%	8,147,415	100%	8,575,731	100%	8,239,893	100%	8,640,807	100%
Current liabilities	3,797,943	44%	3,146,894	39%	3,389,630	40%	3,439,209	42%	3,687,245	42%
Non-current liabilities	536,832	7%	454,175	5%	545,646	6%	499,473	6%	585,199	7%
Equity	4,242,735	49%	4,546,346	56%	4,640,455	54%	4,301,211	52%	4,368,363	51%
Net Worth/Share(NT\$)	21.63		22.68		22.68		21.24		21.24	
Net worth per share was calculated based on total outstanding shares (thousand shares)	188,357		188,357		188,357		188,357		188,357	

*The restated statemnt

Key Financial Ratios (Consolidated)

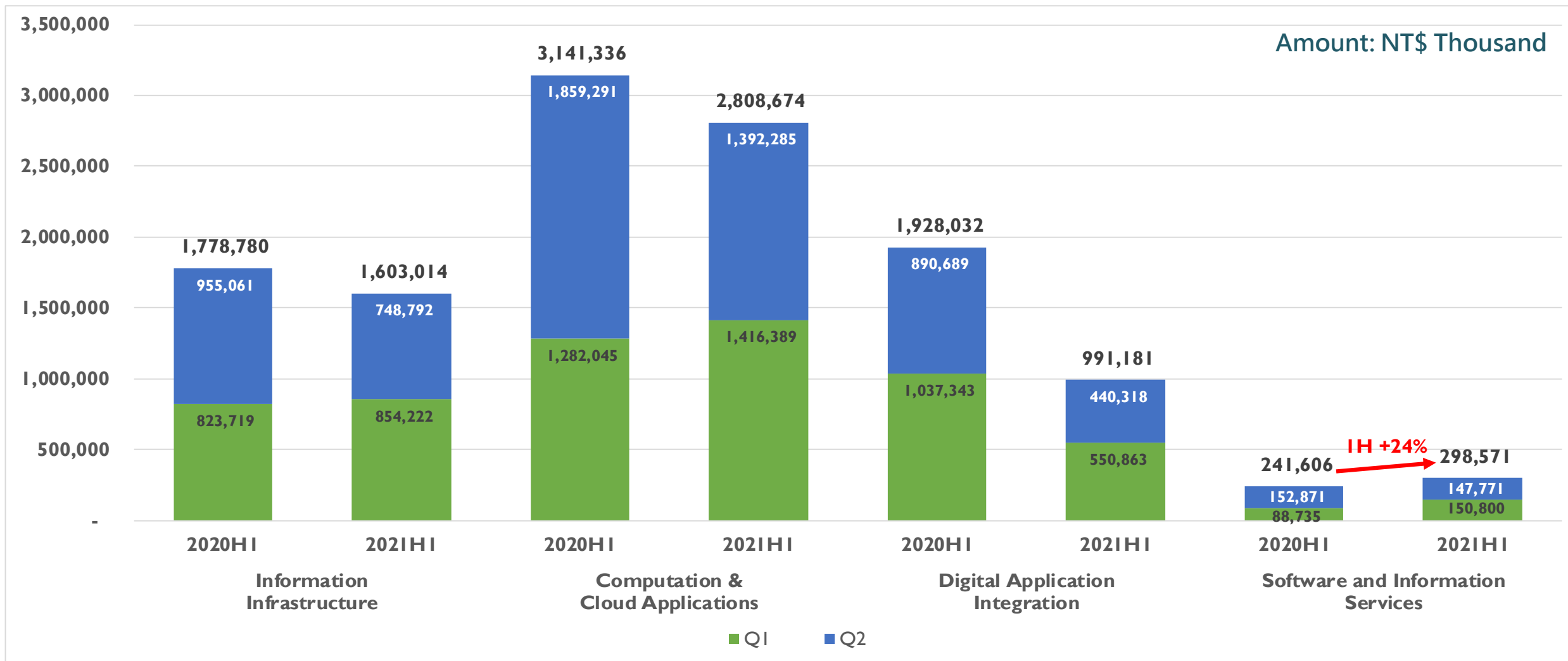
	2021.06.30	2020.12.31	2020.12.31*	2020.06.30	2020.06.30*
AR Turnover (Days)	67	55	55	55	55
Inventory Turnover (Days)	109	91	89	89	87
AP Turnover(Days)	58	46	45	44	42
Cash Conversion Cycle (Days)	118	99	99	101	100
ROE(annualized)(a)	14.3%	12.6%	12.3%	13.0%	11.7%
Current ratio	175%	208%	201%	193%	187%
Fin.Debt(b)/Total Assets	15%	9%	10%	8%	8%

(a)Annualized net income / Average total equity

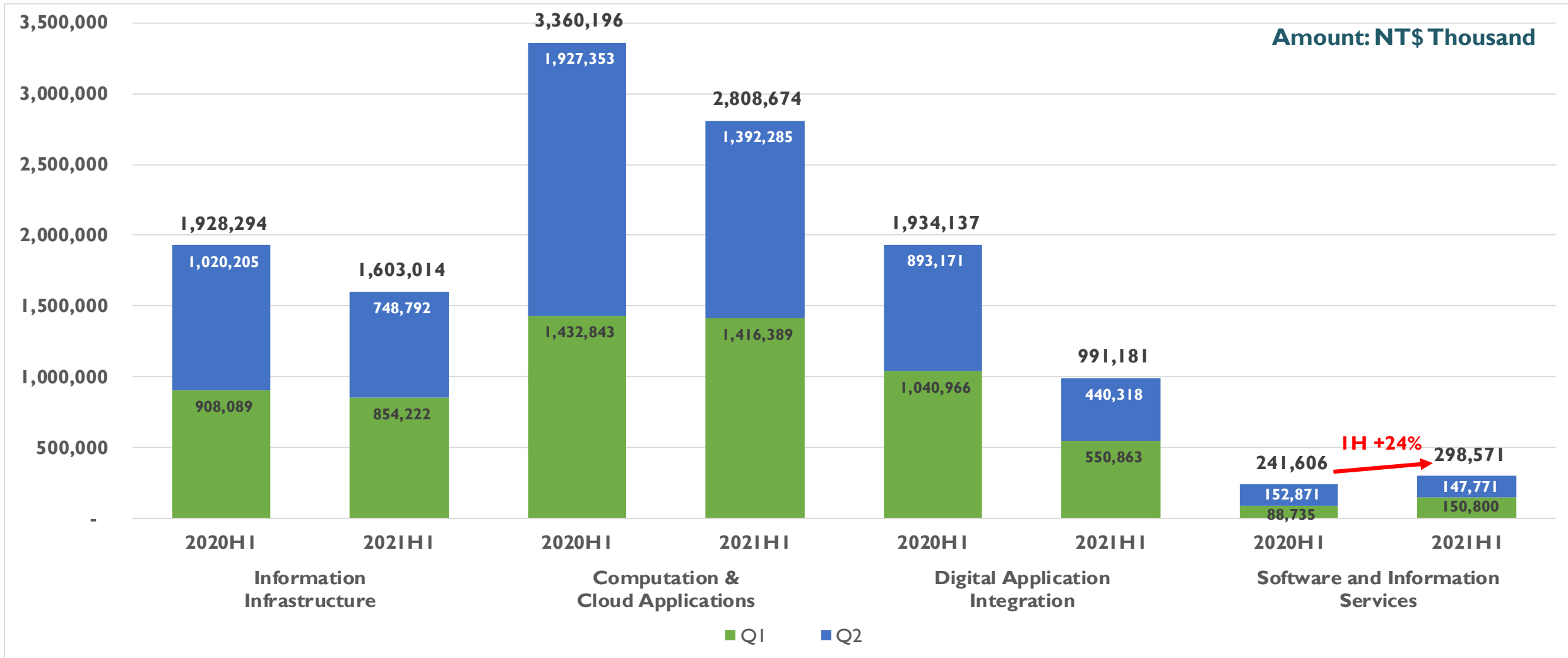
(b)Fin.debt included long term and short term financial debts

*The restated statemnt

Revenue Breakdown by Product Line



Revenue Breakdown by Product Line(2020 Restated)



2. Q & A

Thank You