



The ICT Solution Provider

專業資訊應用服務供應商



Investor Conference for 2020

2020/08/10



Safe Harbor Notice

This presentation is based on the information obtained from various sources which the Company believes to be reliable. But at some point in the future, there are a variety of factors which could cause actual results to differ materially from those statements. Therefore, please refer to the information on MOPS website as the main basis if any adjustment has been made.

Agenda

- Company Profile
- Financial Overview
- Industry Overview
- Business Overview
- Future Outlook
- Q & A



Agenda

➤ Company Profile



Company Profile

- **Foundation** : April 16, 1998
- **IPO** : Aug ,2001
- **Capital** : NT\$ 1.88 billion
- **Business categories** : Network , Software, Computer system integration
- **Business prospect** : The ICT Solution Provider



HQ & Branch Offices



Taipei



Hsinchu

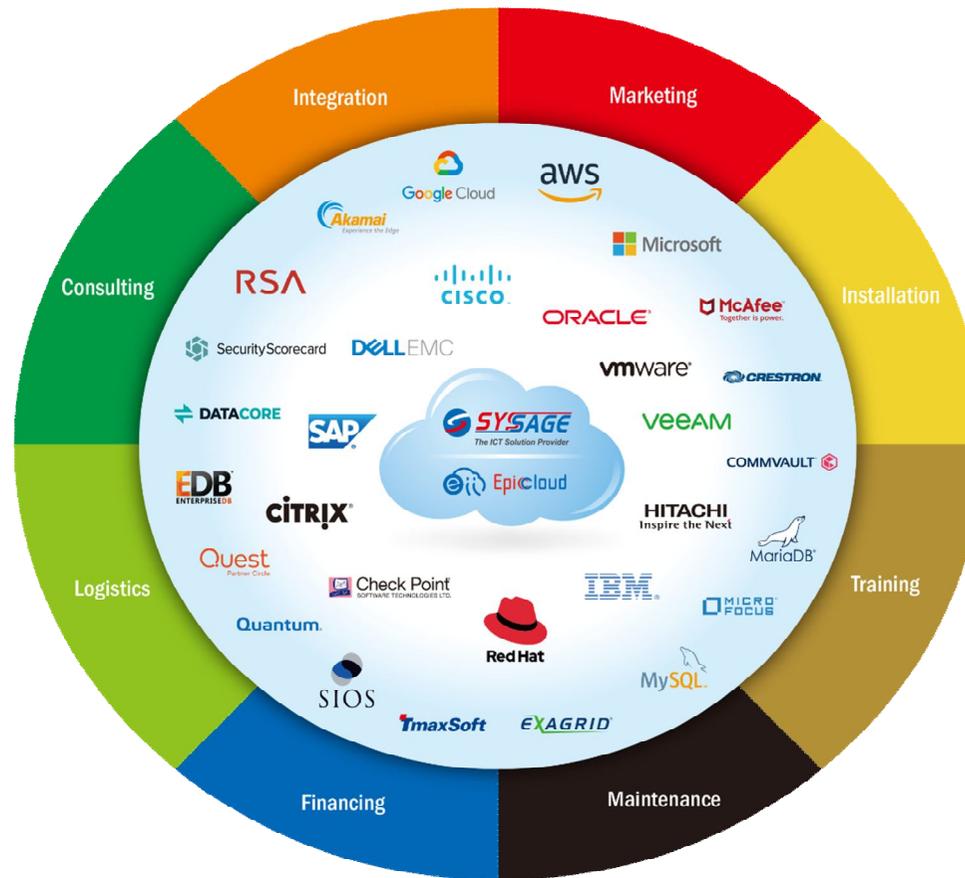


Taichung



Kaohsiung

Business Categories



Agenda

➤ Financial Overview



Balance Sheet Overview (Consolidated)

Unit: NT\$ thousand

	2020/6/30	%	2019/12/31	%	2019/6/30	%
Cash and cash equivalents	1,126,472	14%	695,302	9%	486,949	7%
Accounts receivable	2,144,691	26%	2,134,727	27%	2,316,610	32%
Inventories	3,087,242	38%	2,990,814	38%	3,052,947	41%
Property, plant and equipment	976,175	12%	995,883	13%	993,063	14%
Total assets	8,239,893	100%	7,873,279	100%	7,394,398	100%
Current liabilities	3,439,209	42%	2,784,583	35%	4,395,707	60%
Non-current liabilities	499,473	6%	481,639	6%	475,688	6%
Equity	4,301,211	52%	4,607,057	59%	2,523,003	34%

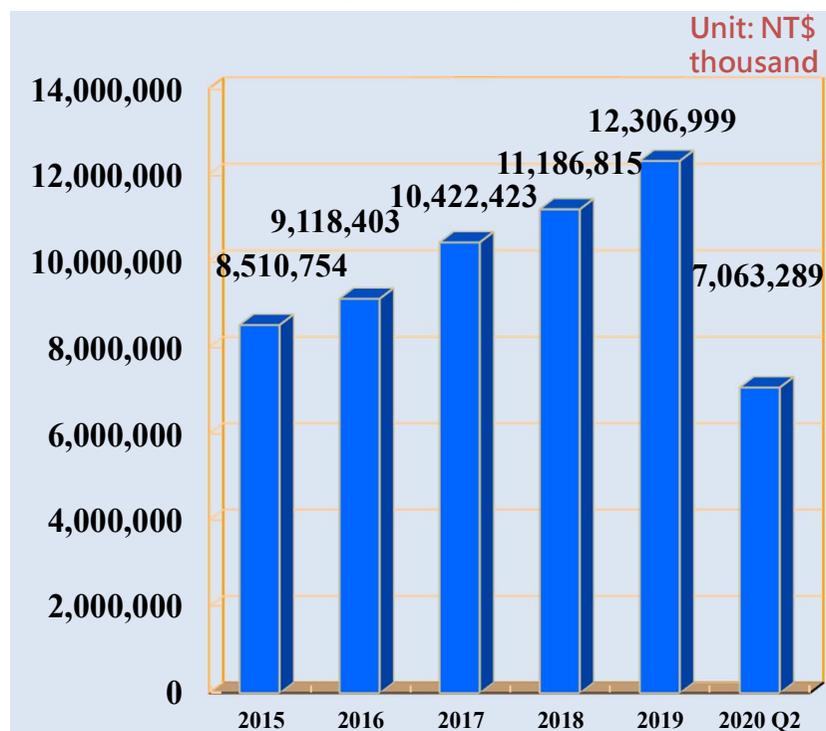
Income Statements Overview (Consolidated)

Unit: NT\$ thousand

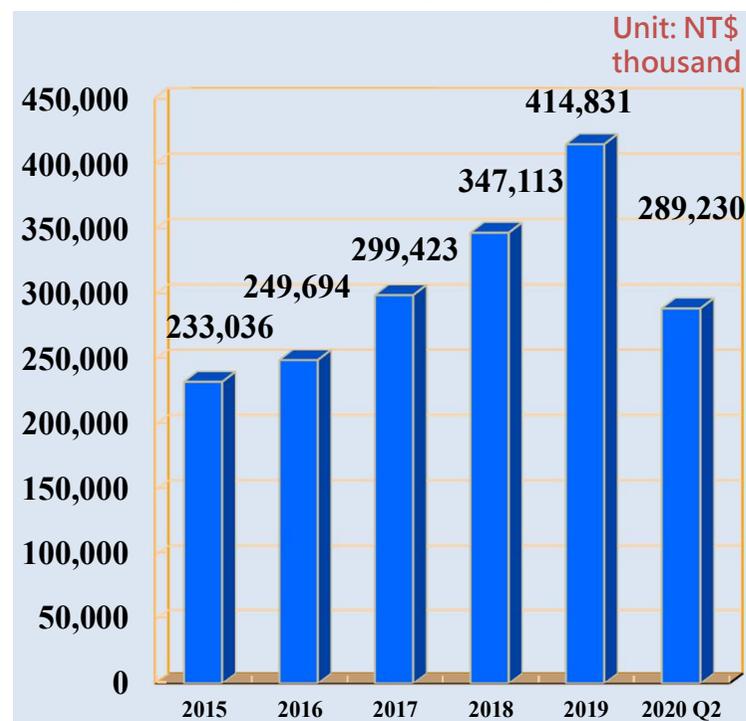
	1-2Q 2020		1-2Q 2019		YoY
	AMT	%	AMT	%	
Revenue	7,063,289	100%	6,146,005	100%	15%
Gross profit	849,742	12%	608,548	10%	40%
Operating expense	509,813	7%	394,745	7%	29%
Operating income	339,929	5%	213,803	3%	59%
Other income	21,714	0%	24,193	1%	-10%
Pre-tax income	361,643	5%	237,996	4%	52%
Net income	289,230	4%	194,990	3%	48%
EPS(NT \$)	1.48		1.46		

Sales Revenue & Net Income

Revenue

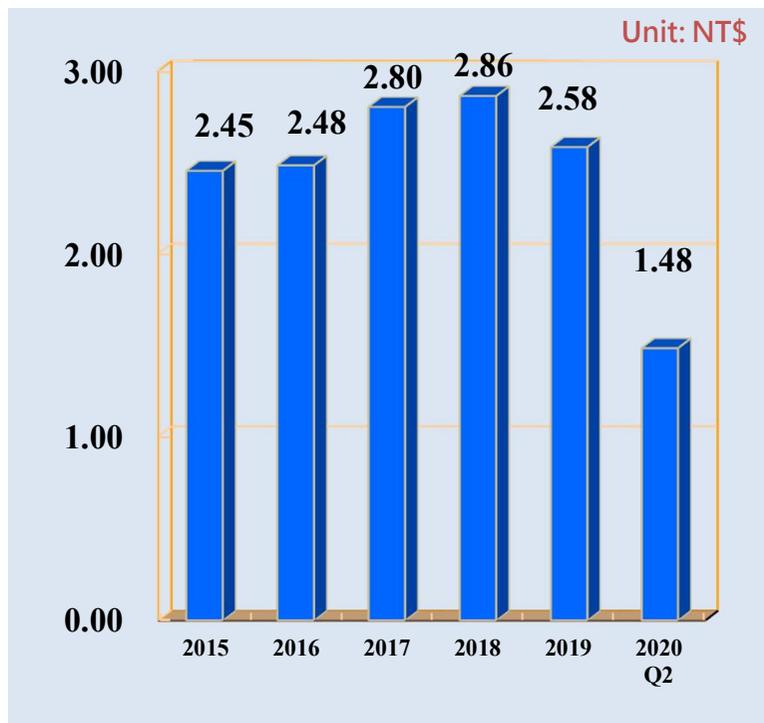


Net income



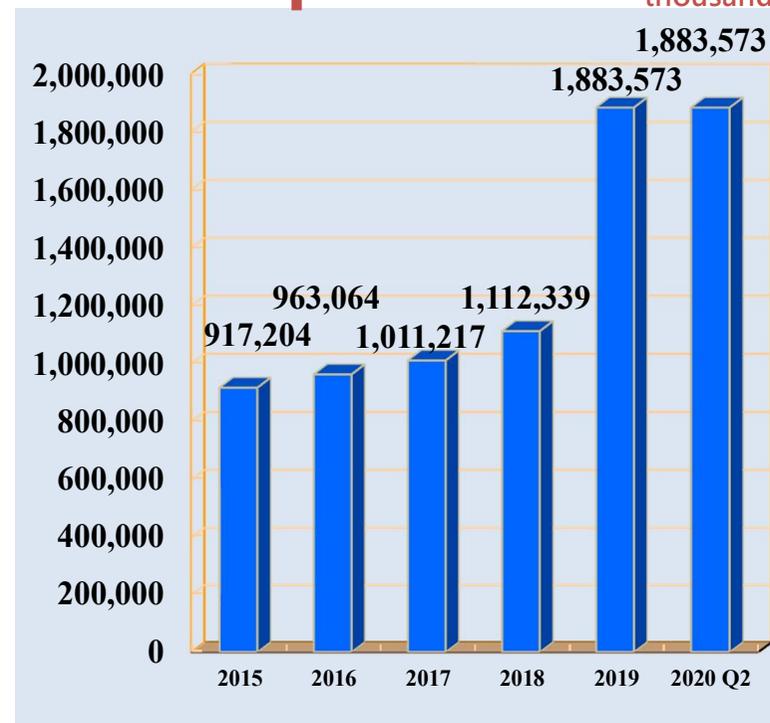
EPS & Capital

EPS

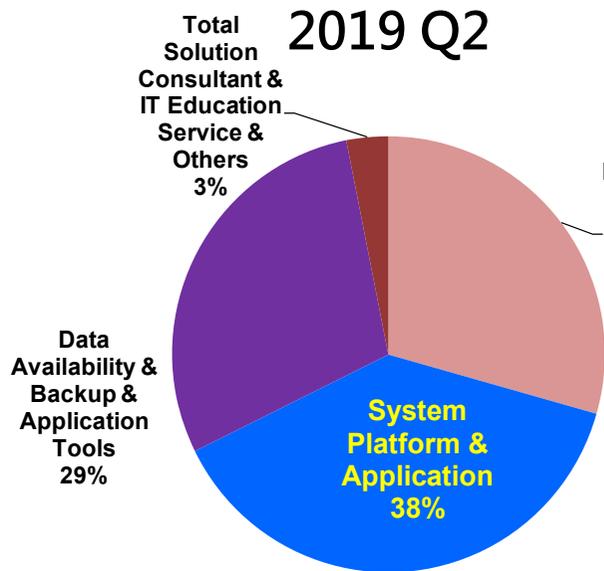


Capital

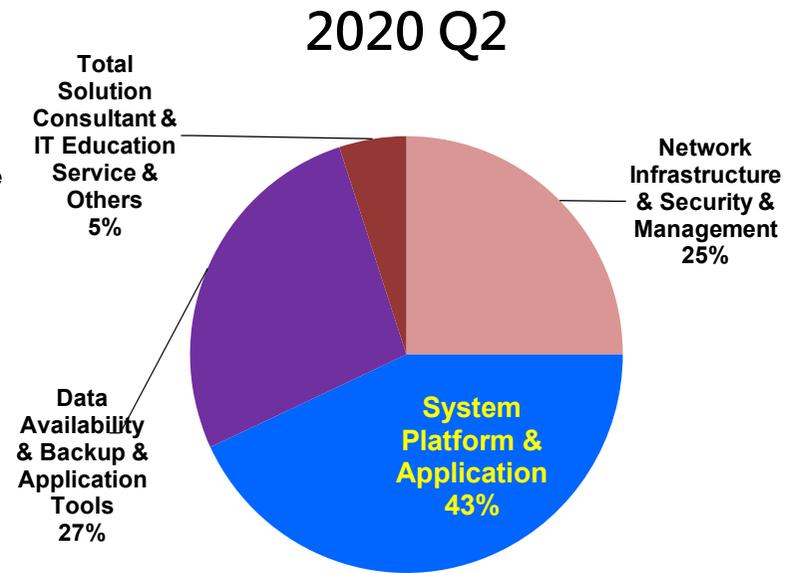
Unit: NT\$
thousand



Sales Revenue by business



Revenue:6.146 billion

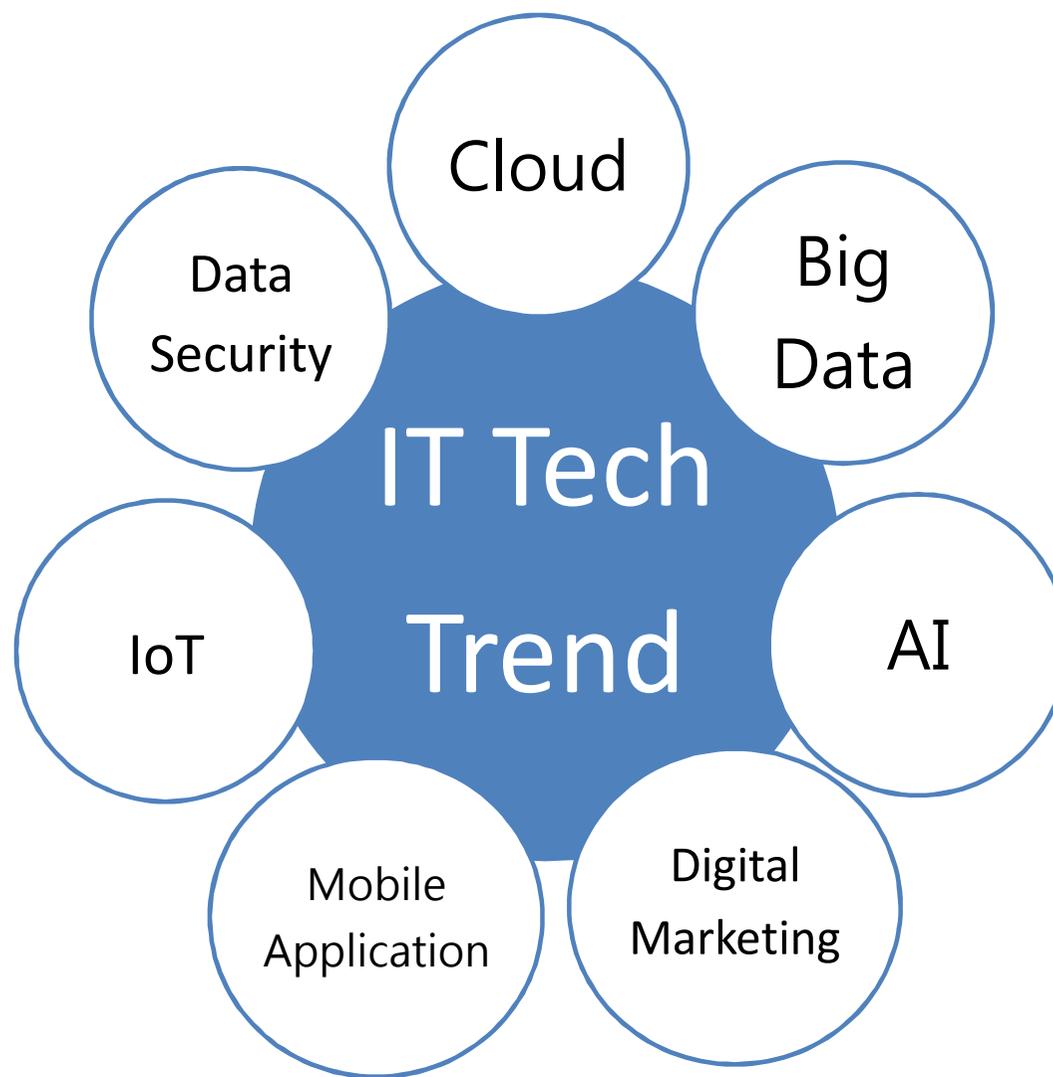


Revenue:7.063 billion

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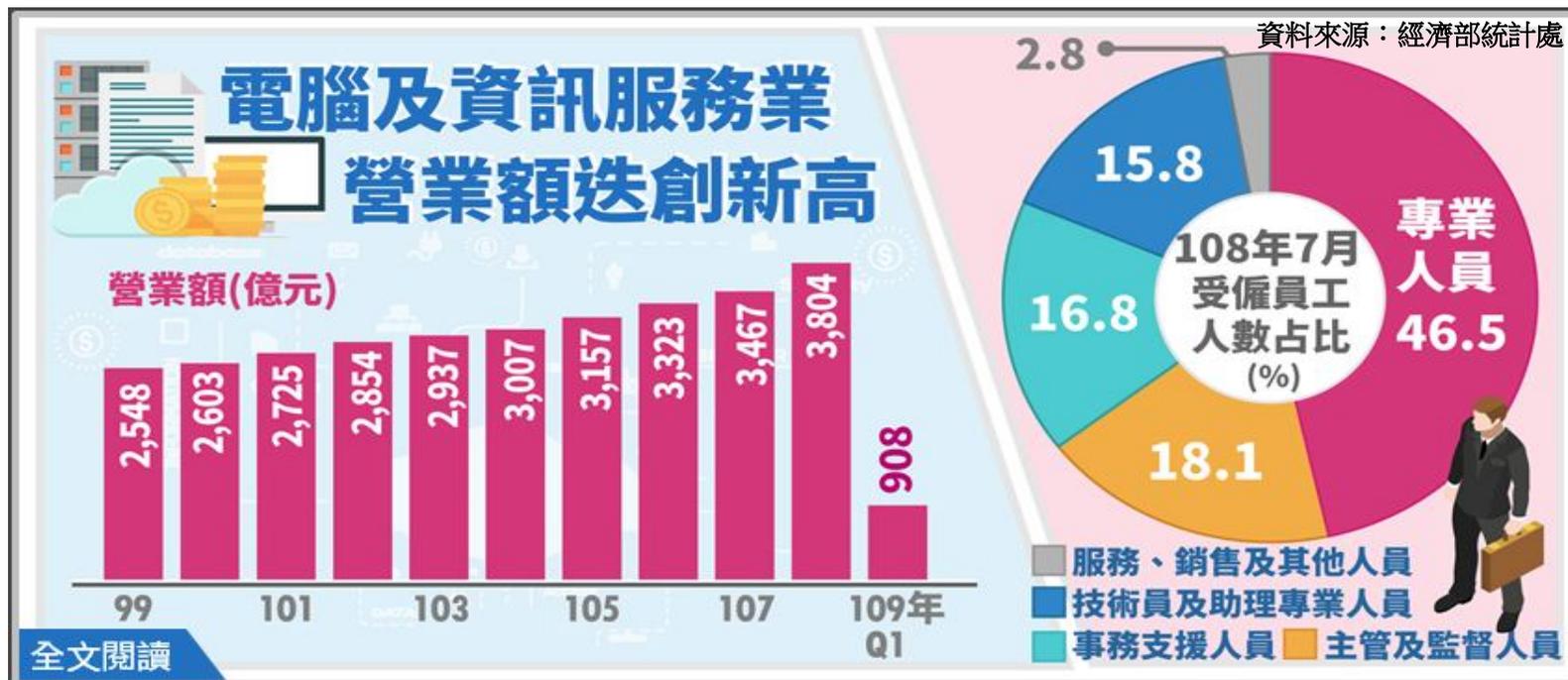
➤ Industry Overview





Industry Overview

Computer and I.T. market expanding year by year as annual revenue expected to break \$400 billion.



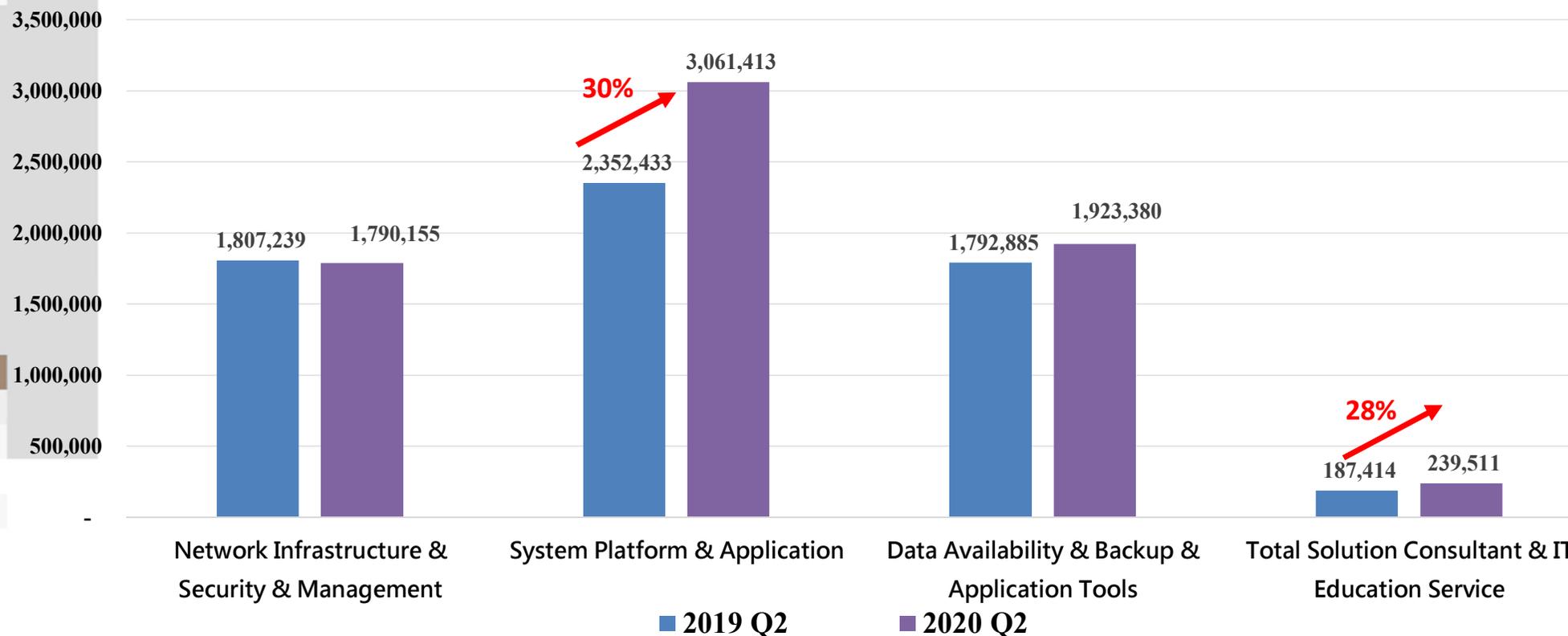
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➤ Business Overview

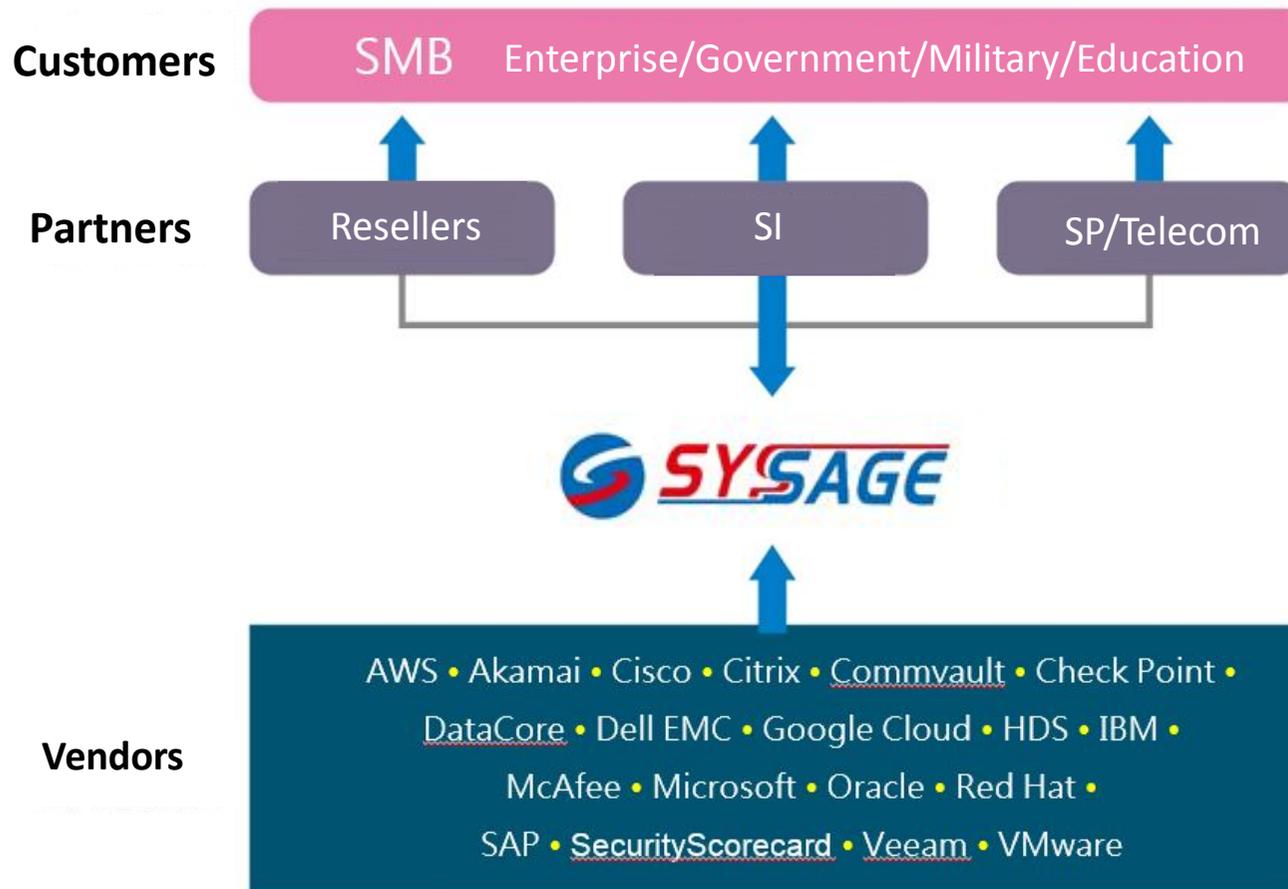


Sales Revenue by business

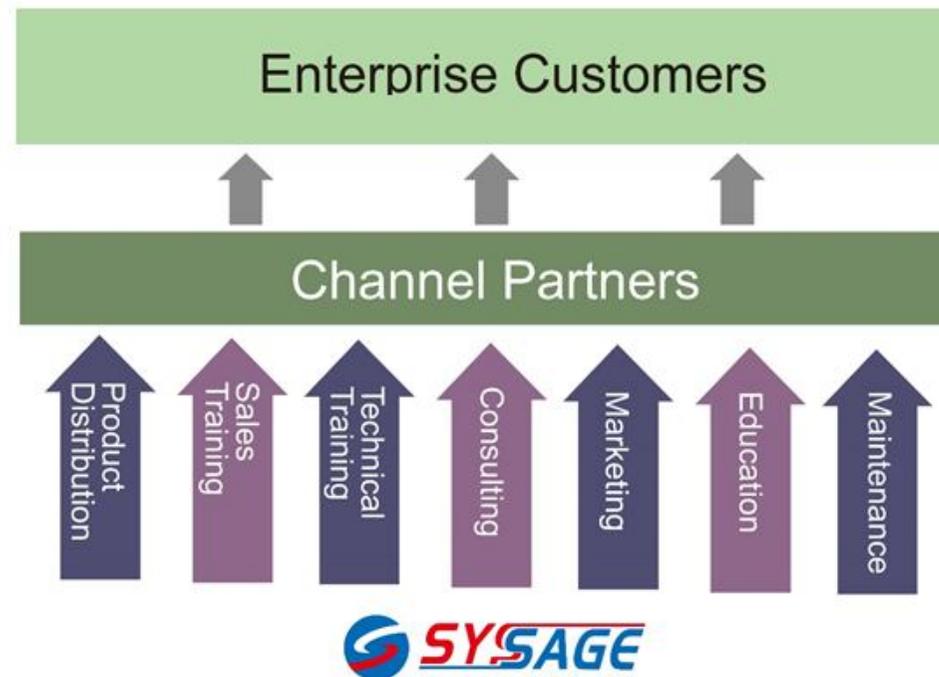
Unit: NT\$ thousand



Business Model



Service Model



Assurance from mass media

CommonWealth Magazine(天下雜誌)

Top 500 Service Overall: Top 50 IT Sell & Service:

- 2019 : **135**
- 2018 : 147
- 2017 : 139
- 2019 : **6**
- 2018 : 7
- 2017 : 7

China Credit Information Service Ltd.(中華徵信社)

Top5000 Corporations ranking in “Computing System Integration Service Industry”

- 2015~2019 **No.1**

Agenda

➤ Future Outlook

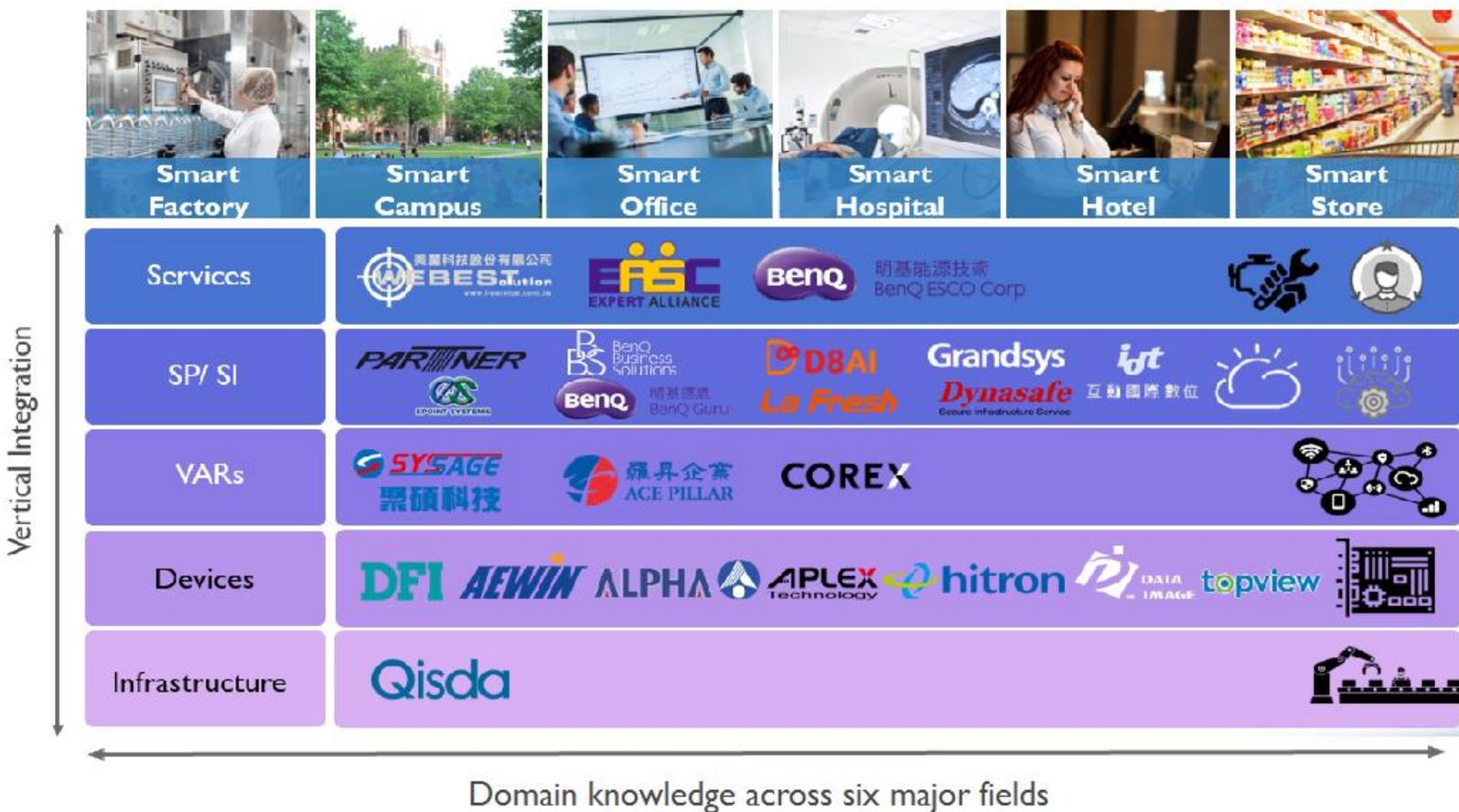




Business Commitment

- Provide integrated ICT solutions to add value for our business partners.
- Create market opportunities to enlarge revenue for our business partners.
- Enhance services, training and supporting system to make profit for our business partners.

Qisda Business Solution Alliance



Agenda

➤ Q & A



Thank You